

Healthcare | BDO Corporate Finance

Private and voluntary nursing home Fair Deal Rate

Analysis of The National Treatment Purchase
Fund Agreed Private & Voluntary Nursing
Home Fair Deal Rate change in March 2023



Fair Deal Rate (FDR) Change

March 2023

Introduction

Every month, the HSE releases an update on the prevailing FDR for private & voluntary nursing homes operating under the Fair Deal Scheme across the country. This is the maximum price per week agreed between the nursing home and the HSE under the nursing home support scheme, providing an insight into not only the highest and lowest rates being achieved but also into the changes occurring on a monthly basis for each individual private and voluntary nursing home.

Nursing Homes under the Fair Deal Scheme allow for residents to pay only a portion of their cost of care and the remaining is paid by the HSE to the nursing home.

For the past number of years, our Healthcare Team in Corporate Finance has analysed these changes, noting trends and patterns on a county-by-county basis and an all-country basis. We have now prepared this report to highlight the changes in the rate in the first quarter of 2023.

BDO's Healthcare Team provides the following Corporate Finance Services:

- Development financing and restructuring
- Financial due diligence
- Rescue, recovery & turnaround
- Mergers & acquisitions
- NTPF negotiations.

If you would like to seek advice on taking action from this report, BDO's Corporate Finance Healthcare team can assist you, contact us on **(061) 464 822** or email:



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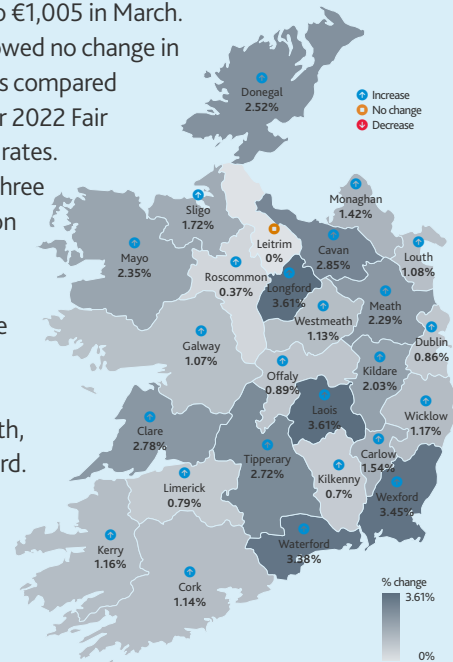
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NTPF weekly rates: Average quarterly % change (December 2022/March 2023)

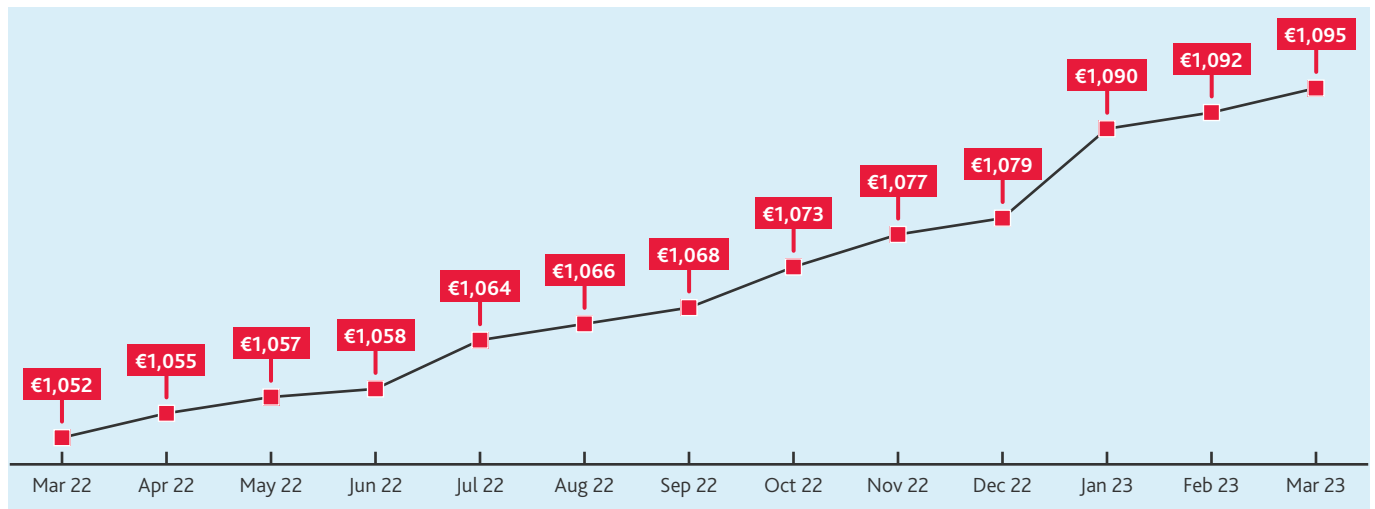
FDR comparison December '22 vs March '23

This map shows the quarterly average % change in agreed NTPF Fair Deal rates by county in March 2023 compared to the rates in December 2022 of voluntary and private nursing homes:

- The FDR changes are a result of successful negotiation between individual nursing homes and the NTPF to agree on a maximum price that the nursing home charges under the nursing home support scheme on a weekly basis.
- The Country average weekly rate has increased by 1.51% from €1,079 in December 2022 to €1,095 in March 2023.
- 25 counties showed an increase in the weekly average NTPF Fair Deal rates in March compared to December with the highest rate increase of 3.61% in Laois and Longford, where the average rate increased from €1,039 to €1,077 and €987 to €1,023, respectively. The lowest recorded increase of 0.37% was in Roscommon where the average weekly rate increased from €1,001 in December to €1,005 in March.
- 1 county showed no change in average rates compared to December 2022 Fair Deal weekly rates.
- There were three less homes on the scheme during this period. These homes were located in Dublin, Meath, and Waterford.



12 MONTH COUNTRY AVERAGE WEEKLY FDR INCREASE FOR PRIVATE AND VOLUNTARY NURSING HOMES IN IRELAND



NTPF AGREED WEEKLY RATES*

COUNTY	DEC '22	MAR '23		% CHANGE	MAR '22	NO. OF NURSING HOMES		
						DEC '22	MAR '23	CHANGE
Carlow	1,009	1,024	↑	1.54%	981	6	6	0
Cavan	1,036	1,066	↑	2.85%	1,007	7	7	0
Clare	978	1,006	↑	2.78%	958	12	12	0
Cork	1,073	1,088	↑	1.41%	1,048	48	48	0
Donegal	977	1,002	↑	2.52%	953	14	14	0
Dublin	1,249	1,260	↑	0.86%	1,231	90	89	-1
Galway	999	1,009	↑	1.07%	961	33	33	0
Kerry	994	1,005	↑	1.16%	959	16	16	0
Kildare	1,119	1,142	↑	2.03%	1,104	21	21	0
Kilkenny	1,037	1,044	↑	0.70%	1,007	9	9	0
Laois	1,039	1,077	↑	3.61%	1,027	4	4	0
Leitrim	1,041	1,041	▢	0.00%	983	2	2	0
Limerick	1,002	1,010	↑	0.79%	971	21	21	0
Longford	987	1,023	↑	3.61%	979	3	3	0
Louth	1,083	1,094	↑	1.08%	1,053	9	9	0
Mayo	991	1,015	↑	2.35%	967	18	18	0
Meath	1,090	1,115	↑	2.29%	1,066	19	18	-1
Monaghan	1,059	1,074	↑	1.42%	1,022	4	4	0
Offaly	1,009	1,018	↑	0.89%	978	5	5	0
Roscommon	1,001	1,005	↑	0.37%	964	8	8	0
Sligo	1,084	1,103	↑	1.72%	1,063	6	6	0
Tipperary	977	1,004	↑	2.72%	960	24	24	0
Waterford	1,036	1,071	↑	3.38%	1,012	9	8	-1
Westmeath	996	1,008	↑	1.13%	962	8	8	0
Wexford	999	1,033	↑	3.45%	978	13	13	0
Wicklow	1,132	1,146	↑	1.17%	1,111	18	18	0
COUNTRY AVERAGE	1,079	1,095	↑	1.51%	1,052	427	424	-3

*Figures are rounded, Country average rates provided includes all private & voluntary nursing homes under the Fair Deal Scheme

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Health Service Executive(HSE):

<https://www2.hse.ie/services/fair-deal-scheme/about-the-fair-deal-scheme.html>