

# **COVID-19 Existing business supports**

### **Summary**

This guide provides details on the essential funding supports that are designed to help businesses stabilise and adapt to the evolving situation, in preparation for getting back on the road to recovery.

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#### **Bord Bia**

In response to the trade challenges ahead, Bord Bia is delivering a comprehensive suite of newly-designed supports to Ireland's food, drink and horticulture producers to assist them mitigate against the ongoing trade impacts of Covid-19 and Brexit.

Applications for Bord Bia's Marketing Support Package closed 29th January 2021 however Bord Bia are offering other tailored supports to clients and assisting them in maintaining buyer engagement activities.

Bord Bia are also offering bespoke business mentoring, supply chain management and business planning services to prepare for trading in post COVID-19 international markets.

### **European Maritime and Fisheries Fund (EMFF)**

#### Facility

Existing supports under the EMFF Programme

#### Eligibility

Visit http://www.bim.ie/covid-19/ for more information

#### Overview

Under the EMFF Programme, existing supports are available to the fisheries sector, the seafood processing sector and the aquaculture sector. These supports consist of a combination of:

- Capital Investment
- · Marketing Supports
- Grants for Innovation/Research/ New Product Development
- Business Advisory Services.

#### **Enterprise Ireland**

#### Facility

COVID-19 
Business
Financial
Planning Grant

#### Up to

€5K

#### Eligibility

- Enterprise Ireland clients
- Údarás na Gaeltachta clients
- IDA clients
- Domestically focused Non-El clients that employ 10 or more full time staff and are manufacturing and/ or Internationally Traded Services.

#### Overview

The financial plan will:

- Help the company to understand its immediate financial position, secure the finance it requires to survive and provide a framework to sustain the business
- Ensure that the company has a framework to identify and manage its costs and gaps in funding
- Be 100% funding of up to €5,000 to access an approved financial consultant
- BDO are an approved consultant with El.

#### **Facility**

**Business Process Improvement Grant** 



#### Overview

Used to support short to medium term company projects that improve efficiencies and business process improvements.

Specific E-marketing support is available through this grant to develop and enhance your company's capability to use the internet as an effective channel for business development.

#### **Facility**

Capital
Investment
Scheme for
the Processing
and Marketing
of Agricultural
Products

#### Note

Available from 2nd February 2021 to midday 15th April 2021.

#### Up to

30% of eligible investment costs up to a maximum of €10m

#### Eligibility

This fund is open to Enterprise Ireland clients deemed to be approved small and medium-sized enterprises (SME's) or large enterprises which are engaged in the processing and marketing of certain agricultural products (beef, pig meat, sheep meat, poultry, dairy) as listed in Annex I to the Treaty on the functioning of the European Union.

#### Overview

- 100 million euro Capital Investment Scheme
- The fund, which will be administered by Enterprise Ireland, will provide support for value-add projects with Annex I status as verified by DAFMA
- Aim of this fund is to advance product and/or market diversification among primary food processing companies and strengthen the resilience of companies vulnerable to the external trading environment
- Apply through Enterprise Ireland.

Sustaining Enterprise Fund – Additional €90M

#### Up to

€800K

#### Eligibility

Employ 10 or more fulltime employees

Are operating in the manufacturing and internationally traded services sectors.

#### Overview

The purpose of the fund is to sustain companies who have been impacted by a 15% or greater reduction in actual or projected turnover or profit, and/or a have significant increase in costs as a result of the COVID-19 outbreak.

- Used to support the implementation of a Business Sustainment Plan
- Funding from €100k, up to a max of €800k
- Funding will be provided for a five-year period, using the following instruments: repayable advances, grant aid, equity or loan note.
- Up to 50% of the funding provided will be non-repayable, with maximum nonrepayable support of €200k
- Repayable Advances are due for repayment in years 4 and 5
- An annual administration fee of 4% after first 6 months.

#### Does not apply to:

- Companies that are active in the primary agricultural, fishery or aquaculture sectors
- Companies that operate in the coal and steel sector
- Companies covered by specific rules for Financial Services.

#### **Facility**

Sustaining Enterprise Fund – Small Enterprise &

#### Note

Currently closed for applications.

#### Up to Eligibility

€50K

Employ 10 or more fulltime employees

An annual turnover in their most recent financial statements not exceeding €5 million.

Are operating in the manufacturing and internationally traded services sectors.

Suffered, or be projected to suffer, a 15% or more reduction in actual or projected turnover or profit as a result of the Covid-19 outbreak.

#### Overview

The purpose of the fund is to provide financial support to eligible companies for a 3-6 month period to support business continuity and to sustain business so that companies can return to viability and contribute to the recovery of the Irish economy.

- Funding from up to a max of €50k (turnover <€1.5m = €25k funding; turnover >€1.5m and <€5m = €50k funding)</li>
- Funding provided will comprise a combination of repayable and non-repayable support, with up to 50% of the funding provided non-repayable
- An annual administration fee of 4% after first 6months.

#### Does not apply to:

- Companies that are active in the primary agricultural, fishery or aquaculture sectors
- Companies that operate in the coal and steel sector
- Companies covered by specific rules for Financial Services.

#### **Enterprise Ireland** (cont.)

#### Facility

Innovative & HPSU fund

#### Note

No set call close dates.

#### Up to

50% of investment required

#### Eligibility

Small Enterprise Ireland clients who have been in existence for less than five years.

#### Overview

High growth potential start-ups (HPSUs) are companies that, in the view of Enterprise Ireland, can develop innovative technologies, products and services for sale on world markets.

The investment decision and level of investment by Enterprise Ireland will be determined following an assessment of the business plan and supporting evidence.

Eligible companies must satisfy one or more of the following criteria:

- For companies with no trading record, at least 15% of the total operating costs must relate to R&D expenses in the current fiscal year, and/or
- For companies with a trading record,, at least 15% of the total operating costs must relate to R&D expenses, in at least one of the three years preceding the application, and/or
- Have an innovative business plan for the development of products, services or processes which are technologically new or substantially improved compared to the state-of-the-art in its industry in the European Community, and which will carry a risk of technological or industrial failure.

#### **Facility**

Lean
Business
Continuity
Voucher

#### Note

Currently closed for applications.

#### Up to Eligibility

€2.5K

Clients of Enterprise Ireland or Údarás na Gaeltachta.

Domestically focused companies employing 10 or more in the manufacturing or internationally traded service sectors.

#### Overview

This voucher supports enterprises in identifying and implementing measures needed to ensure they can continue to operate safely to provide critical goods and services. Businesses can access up to €2,500 in training or advisory services support related to the continued operation of their businesses during the current pandemic. The voucher may be used to obtain services from approved providers.

The service provided should focus on the Operations of the company in terms of:

- Crisis response where appropriate
- Sustaining Operations including process re-engineering (Lean, etc)
- Planning for resilience post crisis.

#### Facility

Strategic Consultancy Grant

No set call close dates.

#### Up to

Eligibility

€35K

A manufacturing or internationally traded services SME company employing 10–249 people.

Companies not eligible to receive the support applied for from An Bord Bia or An Bord lascaigh Mhara.

#### Overview

- Funds the hiring of a strategic consultant to support the development and/or the implementation of new strategic initiatives to facilitate business growth
- Cannot be used to subsidise regular company operating costs
- Up to 50% of the costs incurred in hiring a consultant to a maximum grant amount of €35,000.

Note

BDO

#### **Enterprise Ireland** (cont.)

#### **Facility**

#### **COVID-19 Act On Supports**

#### Overview

Offers advice, support and access to external consultants on strategic sourcing and transport and logistics.

#### **Facility**

#### eiLearn Online Learning Platform



#### Overview

Online learning platform to help overcome some of the key challenges in growing your business and preparing to tackle international markets. eiLearn is an online learning resource with over 400 pieces of customised content designed for Irish SMEs. In the current environment of the Covid-19 crisis, there is new content added daily across the business pillars.

#### **Facility**

#### **El Virtual Mentoring Support**



#### Overview

Enterprise Ireland's Mentor Network has a panel of more than 400 highly experienced business people. These are entrepreneurs, founders and senior executives with international commercial business development experience. They can offer practical advice, guidance and support at this time.

#### **Facility**

#### Up to

#### Key Manager Grant

Note

### €100K

No set call close dates.

#### Eligibility

SME Established Clients employing 10 or more employees at the time of application, and

Companies that have been trading (generating sales) for at least 2 years at the time of application.

HPSUs may be eligible.

#### Overview

Provides partial funding towards the recruitment of a full or part-time manager with critical skills to support the business and future growth.

A Client may receive two Key Manager Approvals in a rolling 12 month period.

#### **Enterprise Ireland** (cont.)

#### Facility

### Rapid Response Research and Innovation Funding

#### Eligibility

Any Research Performing
Organisation (RPO); a client company
of one of the following government
agencies Enterprise Ireland, IDA
Ireland, Údaras Na Gaeltachta or
Local Enterprise Office (LEO).

#### Overview

Science Foundation Ireland (SFI), Enterprise Ireland (EI), and IDA Ireland have launched a joint rapidresponse call to fund research, development, and innovation (RD&I) activities that will deliver significant and timely impact for Ireland within the context of the current emergency.

#### **Facility**

#### **Innovation Supports**



#### Overview

Enterprise Ireland has a range of **existing supports** to help businesses become more innovative. These include:

- Agile Innovation Fund companies that need to rapidly develop solutions or are planning their first R&D project. Eligible companies submit a short online application form to get approval for projects with a maximum expenditure of €300k
- Business Innovation Funding supports companies that want to seriously step up how they do business. Projects should involve a real change to your company's business model, possibly by implementing a new innovative service delivery or production method
- R&D Funding enables companies to conduct industry-led R&D that helps grow sales and employment. Companies may also qualify for tax credits under the R&D Tax Credit Scheme.

#### **Facility**

#### Competitiveness Supports



#### Overview

Enterprise Ireland has a range of **existing supports** to help businesses become more competitive. These include:

- Operational Excellence Offer incorporates business innovation, capital investment and capability building (including Lean) into a single project
- Lean Business Funding El supports for lean methodologies to help companies improve efficiency
- Lean Business Offer designed to encourage clients to adopt Lean business principles in their organisation to increase performance and competitiveness
- Capital Investment Initiative assists Enterprise Ireland client companies to improve productivity and competitiveness through the acquisition of new capital equipment and technology.

#### **Facility**

#### **Diversification Supports**



#### Overview

Enterprise Ireland has a range of **existing supports** to help businesses become more diversified. These include:

- Market Discovery Fund designed to help companies of all sizes to prepare to enter new market
- **GradStart** provides salary support of up to 70% for the employment of graduate talent with language fluency to assist client companies when expanding into new markets
- Market Research Centre El have market research available for many markets & sectors
- Strategic Marketing Review seven days consultancy support from a sales and marketing expert.

Microfinance Ireland COVID-19 Business Loan - €20m fund &

#### Up to

€25K

#### Eligibility

Any business (Sole Trader, Partnership or Limited Company) with less than 10 full time employees and annual turnover of up to €2m.

Not in a position to avail of finance from Banks and other commercial lending providers.

15% of actual or projected turnover or profit is negatively impacted by COVID-19.

#### Overview

Supports small businesses through the current period of uncertainty and protect job creation or sustainment in Ireland.

#### Features:

- Loans from €5,000 €50,000
- Supports businesses who have been impacted negatively by coronavirus in Ireland
- · Loan terms typically up to 3 years
- First 6 months 0% Interest & Zero repayments
- Reduced interest rate 4.5% APR for LEO applications and 5.5% APR for Direct applications
- · No fees/no hidden charges
- Fixed repayments/no penalty for early repayment.

#### Facility

COVID-19 Pandemic Unemployment Payment

#### Overview

€350 per week that is available to all employees and the selfemployed who have lost employment due to the COVID-19 pandemic.

#### Facility

Income support for employees due to COVID19 absence or temp lay off

#### Overview

Income supports are available from the Department of Employment Affairs and Social Protection

- If you have been diagnosed with COVID-19, or are medically certified to self-isolate as a result of COVID-19, you can apply for Illness Benefit for COVID-19 absences which is higher than the standard rate. You can apply for this whether you are an employee or if you are self-employed
- If you have been temporarily placed on a shorter working week, you may qualify for Short Time Work Support
- Workers who are not diagnosed with COVID-19 but who self-isolate
- Workers whose employers do not supplement/top-up the State Illness Benefit payment (COVID-19)
- Workers who are requested to stay at home by their employer (COVID-19)
- Workers who need to take time off work to care for a person affected by COVID-19 (Coronavirus).

#### **Facility**

Trading Online Voucher 🔗

#### Up to

€2.5K

#### Overview

- Helps small businesses with up to 10 employees to trade more online, boost sales and reach new markets
- There is up to €2,500 available through the Local Enterprise Offices, with co-funding of 10% from the business
- Training and further business supports are also provided and businesses that have already received a voucher can now apply for a second one, where upgrades are required.

#### Warehousing



The 'warehousing' of tax liabilities for a period of twelve months after recommencement of trading during which time there will be no debt enforcement action taken by Revenue. For more information, visit: 

\*\*BDO Ireland Revenue Warehousing of Tax Liabilities.\*\*

#### **Facility**

### Employment Wage Subsidy Scheme (EWSS)

#### Overview

- The scheme provides a flat-rate subsidy to qualifying employers based on the numbers of eligible employees on the employer's payroll and gross pay to employees
- Employers must possess valid tax clearance to enter the EWSS and continue to maintain tax clearance for the duration of the scheme
- Reduced rate of PRSI of 0.5% charged on eligible wages
- Season and new hires eligible
- Claims could have been backdated to 1 July 2020
- Subsidy is based on employees gross weekly wage, including notional pay, before deductions, and excluding non-taxable benefits.

#### **Facility**

Note

#### Covid Restrictions Support Scheme

March 2021

Available from 13th

October 2020 to 31st

6

#### Up to

#### €20K and up to €5k per week

#### Eligibility

#### Enterprises must have:

- Self-employed individuals or companies carrying on a trade or trading activities, the profits from which are chargeable under Schedule D, Case 1 from a business premises located in a region.
- The turnover of the business in the period of restrictions, no more than 25% of an amount equal to the average weekly turnover of the business in 2019 (or average weekly turnover in 2020 in the case of a new business) multiplied by the number of weeks in the period for which a claim is made.
- Must have a tax clearance certificate.

#### Overview

Payments will be made when Level 3 restrictions or higher are in place in line with the Plan for Living with Covid-19.

Businesses qualify where government restrictions directly prohibit or restrict customer access to their premises.

Payments are calculated on the basis of 10% of the first €1 million in turnover and 5% thereafter, based on average VAT exclusive turnover for 2019.

A self- assessment of 75% disruption in turnover is required (decreased from 80% on 20 October 2020).

Apply through revenue.

Enterprise Support Grant

Up to

€1K

#### Eligibility

Eligible self-employed recipients who close their COVID-19 Pandemic Unemployment Payment on or after 18 May 2020.

#### Overview

Support will provide business owners with a onceoff grant of up to €1,000 to restart their business which was closed due to the COVID-19 pandemic.

### The Grant will be awarded to self-employed people who:

- · are tax and PRSI compliant
- · are not liable for commercial rates
- have been in receipt of the COVID-19 Pandemic Unemployment Payment and have closed their claim on or after 18 May 2020
- have reopened their business which was closed due to the pandemic
- employ less than 10 people
- have an annual turnover of less than €1 million
- are not eligible for the COVID-19 Business Restart Grant or similar COVID-19 business restart grants from other government departments
- can produce VAT receipts/invoices in respect of business restart costs and expenses claimed, if requested to do so by the department.

#### Strategic Banking Corporation of Ireland (SBCI)

#### Facility

The Credit Guarantee Scheme – €2BN

#### Up to

€1M

#### Eligibility

SMEs may be eligible if they:

- Are involved in a commercial activity
- Are a sole trader, partnership, franchise, co-operative or limited company;
- In the lender's opinion have a viable business proposal; and
- · Are able to repay the facility.
- On 2 May 2020 the Government announced that it will be available to all SME sectors, including primary producers.

#### Overview

To help SMEs impacted by Covid-19 related issues have access to sufficient working capital, the Government has repurposed the CGS to provide counter guarantees to the banks, mitigating credit risk or need for collateral. The CGS can be used by businesses to obtain loans to support changes they need to make to their business in response to Covid-19.

The scheme provides an 80% guarantee to participating banks.

- Facilities of €10,000 up to €1,000,000.
- Terms of up to 7 years.
- Term Loans, Demand Loans and Performance Bonds
- Loans available through AIB, BOI, Close Brothers Commercial Finance, KBC Bank, and Permanent TSB.

#### **Facility**

COVID-19 Working Capital Loan – €450m

#### Up to

€25K-€1.5M

### Eligibility SMEs.

Excludes SMEs involved in the primary agriculture and/or aquaculture sector.

Excludes SMEs in financial difficulty prior to COVID-19.

#### Overview

#### Loans can be used for:

- Future working capital requirements i.e payment for suppliers, purchase of stock, investments etc.
- To fund innovation, change or adaptation of the business to mitigate the impact of Covid-19.

#### Features:

- Maximum interest rate of 4%
- · Loan terms ranging from 1 to 3 years
- Loans unsecured up to €500,000
- Optional interest-only repayments may be available at the start of the loans
- The loan amount and term is dependent on the loan purpose.

Banks should not look for security up to 500k. SBCI secure up to 80%.

Submit eligibility form and receive reference number (within 48hrs) and then provide business plan to AIB, BOI, Close Brothers Commercial Finance, KBC Bank, or Permanent TSB for credit applications.

### Strategic Banking Corporation of Ireland (SBCI) (cont.)

Facility

Future Growth
Scheme €800m

Up to

€25K-€3M

Eligibility

SMEs.

Excludes SMEs in financial difficulty prior to COVID-19.

Difference application forms available for SME Business and SME Agriculture.

Overview

#### Loans can be used for:

 Long term investment i.e. investment in machinery/equipment, R&D, business expansion, premises improvement, process innovation or people and/or systems.

#### Features:

- Maximum interest rate of 4.5% for loans <€250k and 3.5% for loans >=€250k
- · Loan terms ranging from 7 to 10 years
- Loans unsecured up to €500k
- Optional interest-only repayments may be available at the start of the loans
- The loan amount and term is dependent on the loan purpose.

Submit eligibility form and receive reference number (within 48hrs) and then provide business plan to AIB/Ulster Bank/Bank of Ireland for credit application.

#### Other supports

#### Facility

Emergency Business Solutions

#### Up to

€2,250

#### Eligibility

Cross-border companies in manufacturing and tradable services, to address key business challenges related to Covid-19.

Have less than 250 employees and annual turnover of less than £40million (or Euro Equivalent).

#### Overview

Professional advice, to the value of £2,000/€2,250 inc VAT for the following:

- Guidance and direction to relevant government supports and help in applying where feasible
- · Emergency cash flow, people, supply chain
- Completion of lending applications for loan supports
- · Legal Issues
- Help businesses diversify to offer other products or services
- · Health and Safety / Business Risk
- Rapidly repositioning your business strategy.

Businesses involved in retail, distribution and agriculture are not eligible for assistance under this scheme.

#### **Facility**

E-Merge



€2.8k

Up to

#### Eligibility

#### **Ineligible Sectors**

Businesses involved in: Wholesale & Personal Services; Distribution; Tourism; Hospitality; Primary Agriculture; and Professional Business Services are not eligible for assistance under this scheme.

However, applications from these sectors will be considered if the business has developed a unique product, system or process that provides additional value to the core business activity.

#### Overview

- Provides fully-funded consultancy support to help businesses develop online sales and eCommerce solutions.
- For SME's with less than 250 staff and €40Million turnover, priority will be given to companies employing less than 100 or those with turnover of less than €10m.
- Must be an indigenous business registered in Ireland or Northern Ireland.
- Must be active in either the manufacturing or tradeable services sectors.
- Must have an established trading history and have a proven track record in their home market (i.e. 12—18 months trading)
- Must have increasing cross border trade as the primary focus of the project.
- Must be able to complete the E-Merge project within 4—6 weeks of approval.

#### Facility

COVID Products Scheme – €200m



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Eligibility

Eligibility

The company must not have been in financial difficulty on 31 Dec 2019.

#### Overview

The scheme will allow for up to €200m in targeted State support to facilitate the research and development of COVID products, to enable the construction or upgrading of testing and upscaling infrastructures that contribute to the development COVID-19 relevant products, as well as to support the production of products needed to respond to the outbreak.

Further €10m made available February 2021.

#### **Facility**

COVID-19 Rapid Response Funding

#### Up to

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Applicants in SFI (Science Foundation Ireland) Eligible Research Bodies only

#### Overview

The purpose is to fund projects up to 14 months in duration that build scientific knowledge and/or develop novel solutions that have the potential to impact society in the short/medium term in a number of thematic areas.

Pandemic Stabilisation and Recovery Fund – €2BN Ø

#### Eligibility

Medium and large enterprises (more than €50 million in annual revenue or more than 250 employees)

ISIF will seek to invest in businesses that have been clearly & materially affected by COVID-19.

ISIF may consider investing in enterprises below these levels if they are assessed to be of substantial scale and of significant importance at national or regional level.

All sectors will be considered subject to ISIF's Responsible Investment Policies.

#### Overview

The fund is to provide debt or equity funding to medium to large companies negatively affected by COVID-19.

The ISIF Pandemic Stabilisation and Recovery Fund will mirror the approach of ISIF's existing and proven investment strategy.

The fund will act as an accelerator, investing on a commercial basis in businesses that can meet the investment requirements and can use ISIF investment to return to long-term viability. Investments can be across the range of instruments from senior debt, hybrid instruments to equity, and can be tailored to take account of the particular circumstances of each investee. This will enable businesses to access the capital they need in the most appropriate form that best suits their individual circumstances.

In making investments, ISIF will seek to maximise the quantum of additional capital that the investee business can access from its existing shareholders and banks, from potential new co-investors and from European sources (such as the European Investment Bank), thereby

minimising the amount of ISIF capital that may be needed.

Enterprises must be able to demonstrate their business was commercially viable prior to the COVID-19 pandemic, and that they can return to viability and contribute to the Irish economy. Investments will need to yield a commercial and economic impact return in line with ISIF's statutory requirements.

#### Key aspects of this type of funding:

- Capacity for long term time horizon
- Flexibility (across types of investment, capital structure, instrument, risk levels etc.)
- Patient capital, non-controlling/minority investor
- Track record, investing across a wide range of sectors
- Ability to work with co-investors.

#### **Local Authorities**

#### Overview

With limited exceptions, all businesses will be granted a waiver of commercial rates to the end of June 2021.

#### **Specific tax measures**

VAT, PAYE, R&D, CT, Customs etc.

Speak to BDO Tax.



# Speak to us now and get the advice you need

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